

## Allstate Territory Assignments - Protection



**National Sales Director**  
**Garrett Bailey** | 603-828-3655 | Garrett.Bailey@protective.com

Regional Vice President	Territory	Internal Wholesaler
 <p><b>Jessica Buzzell</b>                      603-312-8902                      Jessica.Buzzell@protective.com</p>	CO, IA, IL, KS, MO, ND, SD, NE	 <p><b>Glen Tonkin</b>                      513-826-4335                      Glen.Tonkin@protective.com</p>
 <p><b>Matt Cavagnaro</b>                      215-316-9636                      Matthew.Cavagnaro@protective.com</p>	CT, DC, DE, MD, PA, RI, Upstate NY	
 <p><b>Andy Romero</b>                      859-314-2501                      Andy.Romero@protective.com</p>	FL, NC, TN, VA	 <p><b>Aidan Shackleford</b>                      205-268-4553                      Aidan.Shackleford@protective.com</p>
 <p><b>Leila Lamitola</b>                      908-358-2525                      Leila.Lamitola@protective.com</p>	Downstate NY, NJ	
 <p><b>Joe Pham</b>                      832-361-1404                      Nam.Pham@protective.com</p>	TX	 <p><b>Mita Vasallo</b>                      513-362-4868                      Mita.Vasallo@protective.com</p>
 <p><b>Loribeth Smith</b>                      603-560-9110                      Loribeth.Smith@protective.com</p>	MA, ME, NH, VT	 <p><b>Jessica Allen</b>                      205-208-4263                      Jessica.Allen@protective.com</p>
 <p><b>Ryan Bixby</b>                      602-432-8479                      Ryan.Bixby@protective.com</p>	AK, AZ, HI, NM, NV, OR, UT, WA	
 <p><b>Kimberly Hicks</b>                      404-520-1141                      Kimberly.Hicks@protective.com</p>	AL, AR, GA, LA, MS, SC	 <p><b>Dominic Nastri</b>                      205-208-4262                      Dominic.Nastri@protective.com</p>
 <p><b>Phil Baker</b>                      513-410-2355                      Phil.Baker@protective.com</p>	IN, KY, MI, MN, OH, OK, WI, WV	
 <p><b>Victor Rodriguez</b>                      623-293-8750                      Victor.Rodriguez@protective.com</p>	CA, ID, MT, WY	 <p><b>Haley Evans</b>                      205-208-4265                      Haley.Evans@protective.com</p>

Not FDIC/NCUA Insured	Not Bank or Credit Union Guaranteed	Not a Deposit
Not Insured By Any Federal Government Agency		May Lose Value



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## National Sales Director



**Garrett Bailey**  
603-828-3655  
Garrett.Bailey@protective.com

## National Account Manager



**Kelly Enderle**  
513-362-1523  
Kelly.Enderle@protective.com

## Senior Director, Internal Sales



**Amber Wells**  
513-826-4304  
Amber.Wells@protective.com

## Director, Internal Sales

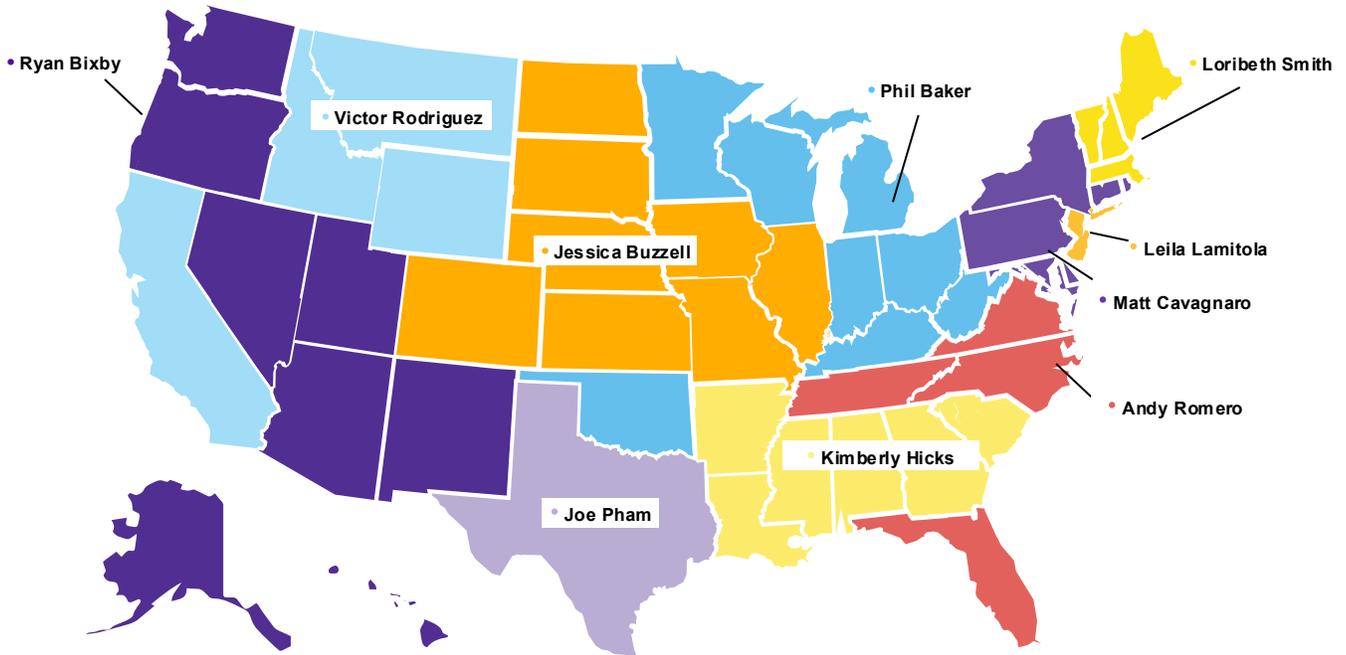


**Josh Jackson**  
513-362-1561  
Josh.Jackson@protective.com



Internal Sales Desk: 877-905-3078, Option 1

### Nationwide coverage



Not FDIC/NCUA Insured	Not Bank or Credit Union Guaranteed	Not a Deposit
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**Protective’s dedicated Allstate line: 877-905-3078**

**New sales: option 1, followed by option 1**

**For help with:** Illustration support and case design • Product questions • Website assistance • Sales concepts

**Hours of operation:** Monday – Thursday: 8:00 a.m. – 7:00 p.m. ET | Friday: 8:00 a.m. – 6:00 p.m. ET

**Email address:** Life.sales.desk@protective.com — For general questions leading to application submission

**New business: option 1, followed by option 2**

**For help with:** Diagnosing and resolving application issues • Timely status updates

Protective will process all applications and related forms. In the event of a Not In Good Order application, we will follow up by phone and email. Send life insurance applications and related forms to:

**Overnight Mailing Address**  
Protective Life Insurance Company  
2801 Highway 280 South  
Birmingham, AL 35223

**Hours of operation:** Monday – Friday: 8:30 a.m. – 6:00 p.m. ET

**Email address:** NBrequirements@protective.com — For outstanding life forms and case manager correspondence

**Policy revisions: option 1, followed by option 3**

**For help with:** Term conversions

**Hours of operation:** Monday – Thursday: 9:00 a.m. – 6:00 p.m. ET | Friday: 9:00 a.m. – 4:00 p.m. ET

**Email address:** LADrevisions@protective.com — For general questions about policy revisions

**Email address:** NBrequirements@protective.com — For outstanding life forms and case manager correspondence

**In-force life policies: option 1, followed by option 4**

**For help with:** Existing life contracts • Status of contract changes

**Hours of operation:** Monday – Thursday: 8:00 a.m. – 7:30 p.m. ET | Friday: 8:00 a.m. – 6:00 p.m. ET

**Claims: option 1, followed by option 5**

**For help with:** Initiating a claim • Status updates

**Hours of operation:** Monday – Thursday: 8:00 a.m. – 7:30 p.m. ET | Friday: 8:00 a.m. – 6:30p.m. ET

**Email address:** Claims@protective.com

**allstate.protective.com**

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